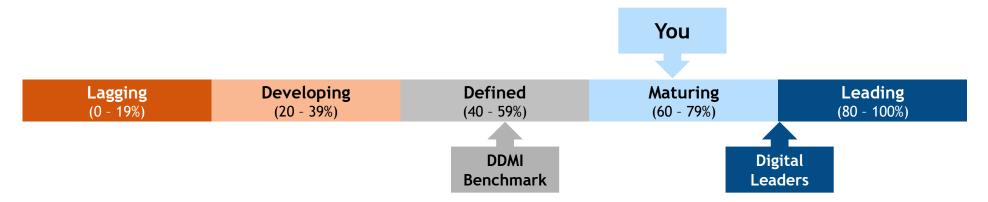
The dPrism DIGITAL MATURITY ASSESSMENT

Prepared for: Sample Respondent Sample Company The dPrism Digital Maturity Index (DDMI) assesses your organization's digital maturity across seven critical areas known to be key to driving sustainable digital-led growth. We compare your results to a benchmark set of organizations including those that have differentiated themselves as 'Digital Leaders' representing the top quartile of all respondents.

Your organization's overall digital maturity level is:

67% (Digital Maturity is 'Maturing')



Your organization's digital maturity score is **above** the median score of **54%**, but **below** the top 25th percentile of **80%**.

RECOMMENDATIONS FOR SAMPLE COMPANY

Based on your survey responses and the benchmark comparisons, here are three recommendations that your organization should consider:



Key Maturity Gap

Data and Analytics

Your organization's score of 2.1 trails the DDMI median of 2.7 by 21%.

This score trails our leaders' median score of **3.9** by **46%**.

Effective data management and exploitation lies at the heart of successful digital growth strategies. Consider increasing your focus on data skills and technical capabilities.



Key Investment Gap

Customer Experience

Your organization's investment priority for Customer Experience is 10% of budget.

This is 18% less than the median benchmark of 28%.

Increasing your organization's relative investment in Customer Experience will bring your organization's future investments more in line with our benchmark.



Digital Savvy

The MIT Center for Information Systems Research found that highperforming companies have senior leadership teams and boards with 50%+ 'digitally savvy' members. These companies are 7x more effective at creating new value, and experience over 40% higher growth rates versus those without.

Your organization's results indicate that improving the digital savvy of your executive leadership team and board may be an important step to realizing digital growth opportunities.

DIGITAL MATURITY BREAKDOWN

Category	You	DDMI Benchmark	Top 25% (Digital Leaders)
Culture and Innovation	3.0	2.7	3.9
Customer Experience	3.0	2.8	4.0
Products and Services	3.0	2.9	4.0
Digital Marketing	3.1	2.7	3.9
Digital Marketplaces and Communities	2.6	2.2	3.6
Technology	3.0	3.1	4.3
Data and Analytics	2.1	2.7	3.9

Your organization is lagging our benchmark in Data and Analytics.

To become a digital leader (top-25th percentile) your organization will need a defined focus in all seven areas.

REINVENT YOUR BUSINESS WITH DPRISM

Discuss your DDMI results with the dPrism executive team:

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